

BIO: JEFFREY G. OTTEAU, Chief Economist

Jeffrey serves as the Chief Economist for Otteau Group, which provides valuation and advisory services to a wide range of private and public sector clients, which he founded in 1976. He also serves as the Managing Broker of Hudson Atlantic Realty Advisors, which provides brokerage services to property owners, investors and developers of commercial real estate.

Jeffrey is a recognized industry expert who has been actively engaged in real estate consultation, valuation and brokerage for more than four decades. Widely respected for his knowledge and insight into real estate trends, he is considered the go-to person for assessing the viability and optimization of real estate investments and development projects.

He is a Senior Accredited Member of the American Society of Appraisers (ASA) and holds the State Certified General Real Estate Appraiser certification in multiple states. Jeffrey has served on the Appraisal Standards Advisory Council of the Appraisal Foundation in Washington, D.C. in consulting on its agenda of



projects and major technical issues and is a past Chairman of the Employee Relocation Council's Appraisal Standards Council, which inducted him into their distinguished Hall of Leaders.

Jeffrey is consistently recognized for his industry leadership including by NJBIZ in its annual ranking of Most Influential in Real Estate for 7 years, and ROI NJ as a Top-10 Real Estate Professional for 3 years. Jeffrey is frequently quoted in the New York Times and Wall Street Journal, and has made television appearances on CNBC, Bloomberg, Fox 5 News and NBC. Jeffrey has also been qualified as an expert in State and Federal Court and at hundreds of municipal and county proceedings, authored several texts on property analysis techniques and has lectured throughout North America on real estate trends.

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