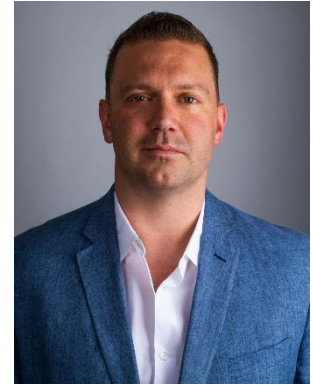


# Curriculum Vitae for Christopher J. Otteau, MAI, AI-GRS, SCGREA



## PROFESSIONAL EXPERIENCE & LICENSING

Actively engaged in real estate valuation and consultation since 2001 with broad based experience in all property types including residential, commercial, industrial, land, subdivision development analysis, hospitality and special purpose properties. He also has extensive experience in urban redevelopment, abstraction analysis, feasibility study and stigma analysis. Christopher is a Rutgers University graduate, holds the State Certified General Real Estate Appraiser license, the MAI and AI-GRS Designation from the Appraisal Institute and has obtained a Graduate Certificate in Hotel Real Estate Investments and Asset Management from Cornell University. Christopher was appointed by the New Jersey Supreme Court to serve on the Office of Attorneys Ethics District VIII Committee and is an Adjunct Professor at Monmouth University in the Department of Economics, Finance, and Real Estate. Christopher has been quoted and featured in publications such as the New York Times and BBC World News. Christopher is the immediate past President of the Appraisal Institute Metro New Jersey Chapter and was identified as one of the most influential people in New Jersey Real Estate in 2021 by NJBIZ in their Commercial Real Estate Power 50 list.



Managing Partner & Chief Appraiser - Otteau Group, Inc.  
Adjunct Professor - Monmouth University, Department of Economics, Finance, and Real Estate  
MAI Designated Appraiser – Appraisal Institute  
AI-GRS Designated Appraiser – Appraisal Institute  
2021 President of Appraisal Institute Metro NJ Chapter  
State Certified General Real Estate Appraiser in the State of NJ (#42RG00219400)  
State Certified General Real Estate Appraiser in the State of NY (#46000049674)  
State Certified General Real Estate Appraiser in the State of PA (#GA003794)  
Licensed Real Estate Sales Person in the State of New Jersey

## PRIMARY EDUCATION



Rutgers University, 2002  
Public Relations, Communications  
Bachelor of Arts Degree



Cornell University, 2017  
Hotel Real Estate Investments & Asset Management  
Graduate Certificate

## AFFILIATIONS & HONORS

Monmouth University Adjunct Professor – Real Estate Valuation & Analysis, 2017- Present  
Monmouth University Adjunct Professor – Real Estate Development, 2019  
Monmouth University Real Estate Academic Competition – Co-Chair 2018, Advisor 2020  
Monmouth University Guest Lecturer – Real Estate Valuation & Analysis, 2016  
NJ Supreme Court Appointed Member Office of Attorney Ethics District VIII, 2016 -2020  
Appraisal Institute (AI) Washington DC, Leadership Development and Advisory Council, 2016 & 2018  
Appraisal Institute (AI) Metro Chapter, Executive Board, 2018, 2019, 2020 & 2021  
Appraisal Institute (AI) Metro Chapter, Board of Directors, 2015 – 2017  
Appraisal Institute (AI) Metro Chapter, Government Relations Committee, 2014 – Present  
Appraisal Institute (AI) Metro Chapter, Fall Conference, Committee, 2014 & 2015  
Appraisal Institute (AI) Metro Chapter, Princeton Conference Co-Chair, 2016, 2017, 2018 & 2022  
Featured in the New York Times Article “A Buyers Market, A Sellers Pain”  
Interviewed in BBC Word News Television  
National Association of Realtors (NAR) Member, 2004 – Present  
Mid Atlantic Construction Journal – Speaker on Capital Markets, 2019  
Mid Atlantic Construction Journal – Speaker on CRE Trends, 2019  
Markets Group NYC - Featured Speaker on Multifamily Assets 2019  
BISNOW – Speaker on CRE Trends, 2019  
New Jersey Multifamily Summit CAPRE – Speaker on the Multifamily Real Estate Trends, 2017 & 2018  
Jersey City New Jersey Multifamily Summit CAPRE – Speaker on the Multifamily Real Estate Trends, 2018  
Newark New Jersey CRE Real Estate Summit CAPRE – Speaker on the Multifamily Real Estate Trends, 2018  
Institute of Real Estate Management (IREM) – Speaker on Commercial Real Estate Trends, 2014  
NJBIZ – Commercial Real Estate Power 50, 2021

**PROFESSIONAL QUALIFICATIONS : Christopher J. Otteau, MAI, AI-GRS, SCGRE (continued)**

**AFFILIATIONS & HONORS – Continued**

Marcus and Millichap – Speaker on Multifamily Taxation, 2013  
NJ League of Municipalities –Speaker on Transit Oriented Redevelopment, 2010  
Member, Editorial Advisory Committee, Mobility Magazine, 2009-2010  
NJBIZ Commercial Real Estate Power 50 – 2021

**PROFESSIONAL EDUCATION**

Introduction to Real Estate Appraisal	Mortgage Fraud
Residential Income Property Valuation	General Appraiser Income Approach Part 2
Condominium/PUD Valuation	Demonstrative Report Writing
Uniform Standards of Professional Appraisal Practice	Advanced Income Capitalization
Relocation Valuation	Advanced Market Analysis & Highest and Best Use
Real Estate Market Analysis and Highest and Best Use	Advanced Concepts and Case Studies
Property Inspection	Capstone Demonstrative Appraisal Report
Federal Housing Administration (FHA) Valuation	Business Practice and Ethics
Residential Sales Comparison and Income Approaches	Hotel & Motel Valuation
Residential Report Writing and Case Studies	Apartment Property Valuation
Pennsylvania Appraisal State Mandatory Laws	Expert Witness Testimony
Green Building Valuation	General Appraisal Report Writing & Case Studies
Worldwide ERC Appraisals	Retail Property Valuation
Financial Analysis of Hotel Investment	Control of Hotel Real Estate
Valuing Hotel Investments	Hotel Asset Management Strategy
Valuing Hotel Intellectual Property	Hotel Asset Management Objectives
General Review Theory	Federal Land Acquisitions (Yellow Book)
Luxury Home Appraisals	

**EXPERT TESTIMONY SAMPLING**

Riverdale Borough Planning Board	Middlesex County Board of Taxation
Middlesex County Superior Court	Franklin Township Board of Adjustment
Essex County Board of Taxation	Hightstown Borough Town Council
Hightstown Borough Planning Board	Old Bridge Township Town Council
Howell Township Board of Adjustment	Harrison Town Planning Board
Somerset County Board of Taxation	Robbinsville Township Board of Ed
Harrison Town Redev Agency	New Jersey State Tax Court
Monmouth County Board of Taxation	Federal Bankruptcy Court
Ocean County Superior Court	Flemington Borough Redevelopment Committee
Logan Township	Branchburg Township Town Council
North Bergen Township Planning Board	

**APPRAISAL INSTRUCTION SAMPLING**

Monmouth University Adjunct Professor – Real Estate Valuation & Analysis  
Monmouth University Adjunct Professor – Real Estate Development  
Monmouth University Business School – Guest Lecturer  
Bank of New Jersey  
Magyar Bank

## APPRAISAL SERVICES PERFORMED FOR THE FOLLOWING CLIENTS:

### FORTUNE 500

Anheuser Busch  
Honeywell International  
Netflix

### FINANCIAL INSTITUTIONS

Affinity Federal Credit Union  
Allegiance Bank Of North America  
Amboy Bank  
AmeriCorp, Inc.  
America's MoneyLine, Inc  
Associated Mortgage Company, Inc.  
Atlantic Stewardship Bank  
Bank of New Jersey  
BNB Bank  
Boiling Springs Savings Bank  
Brunswick Bank & Trust  
Capital First Mortgage  
Capital One  
Central Jersey Bank, N.A.  
Chase Home Finance  
Chase Manhattan Mortgage Corp.  
Chesapeake Appraisal & Settlement  
Christian Community Credit Union  
City National Bank  
Columbia Bank  
ConnectOne Bank  
Continental Bank  
Countrywide Home Loans, Inc.  
CTX National Lending Center  
Eastern Savings Bank  
Empire Equity Group  
Enterprise National Bank  
Fannie Mae  
Fidelity National Financial, Inc.  
Finance America  
First Bank  
First Choice Bank  
First Commerce Bank  
First Investors  
First Metropolitan Mortgage  
First National Community Bank  
First Savings Bank  
First Washington State Bank  
Fulton Financial Corporation  
Founders Mortgage  
Goldman Sachs  
Greater Alliance Federal Credit Union  
Hopewell Valley Community  
Huntington Mortgage Company  
Investors Savings Bank  
John Manville Corporation

### FINANCIAL INSTITUTIONS

JP Morgan Chase & Co.  
Kearny Bank  
Lakeland Bank  
Madison Community Bank  
Magyar BankMariner's Bank  
Market Intelligence, Inc.  
Metuchen Savings Bank  
Millington Savings Bank  
Mortgage Loan Solutions, LLC  
National Bank of Kansas City  
National Equity, Inc  
NJ Community Bank  
National Property Advisors  
New Century Mortgage  
New Jersey Community Bank  
New Jersey Community Capital  
New Jersey Mortgage Lending  
New Millennium Bank  
New York Community Bank  
North American Savings Bank  
North Fork Bank  
Northern State Bank

Nova Bank  
OceanFirst Bank  
Oritani Bank  
Pennsylvania Business Bank  
Pinnacle  
PNB Financial  
PNC Advisors  
Porch Light Mortgage, LLC.  
Provident Capital Mortgage Corporation  
Prudential Financial  
Shore Community Bank  
Sovereign Bank  
State Bank of Texas  
Summit Mobility  
Sunbelt First Financial  
Susquehanna Bank  
TFS Mortgage  
The Bank  
The Bank of Princeton  
The Huntington National Bank  
The Lending Source  
The Manhattan Mortgage Company  
TICIC, Inc.  
Two River Community Bank  
United Roosevelt Bank  
Unity Bank  
Wachovia Bank  
Washington Mutual Bank  
Wells Fargo Home Mortgage  
Wilmington Trust  
Yardville National Bank

### BUILDERS & DEVELOPERS

551 Park Avenue, LLC  
Albert Garlati Construction Co  
Capodagli Property Company  
Clover LLP  
D.R. Mon Group, Inc.  
Fallone Properties  
Flatrock 3, LLC  
Fields Development Group Co.  
Heartstone Development, LLC  
Hub Realty  
K. Hovnanian  
Kaplan Companies  
Lexington Partners, LLC  
M. Gordon Construction Co.  
Marble Arch Homes  
Matrix Development Group  
Matzel Development Group  
Matzel & Mumford  
MDK Development, LLC  
Millennium Homes  
NK Architects  
Northeast Housing LLC  
Paramount Homes  
Parkwood Development  
Phoenix Realty Group  
Pugliese Invesco LLC  
Robertson Douglas Group  
Russo Development  
Secaucus Brownfields Redevelopment  
Sterling Properties  
Trammell Crow Residential  
White Oak Properties  
Woodmont Properties  
McKinney Properties, Inc.  
Lennar Corporation  
BROC Development  
Heller Construction

### LAWYERS

Avelino Nitkewicz, LLP  
Becker Meisel, Attorneys at Law  
Boruss, Goldin, Foley, et al

Connell Foley  
Copeland, Shimalla & Wechsler  
Eckert Seamans Cherin & Mellott  
Ferrara & Associates  
Flaster Greenberg, P.C.  
Frizell & Samuels  
Greenbaum, Rowe, Smith & Davis  
Hill Wallack  
Indik & McNamara, P.C.  
Joseph Fund Law Firm  
Levine DeSantis, LLC  
Mehr, LaFrance & Williams  
Morgan Melhuish Abrutyn  
Norris, McLaughlin & Marcus

### LAWYERS

Porzio, Bromberg & Newman PC  
Shamy, Shippers & Lonski, P.C.  
Stark & Stark  
Sterns & Weinroth, P.C.  
The Rotolo Law Firm  
The Ullrich Law Firm  
Trombadore & Wilson  
Wilentz, Goldman & Spitzer  
Wolff & Samson PC

### GOVERNMENTAL

Hoboken City  
General Services Administration  
Metuchen Borough  
NJ Transit  
Robbinsville Public Schools  
Manasquan River Regional Sewage  
State of New Jersey  
Hightstown Borough  
Flemington Borough  
Jersey City

### MISCELLANEOUS

Cerebral Palsy Assoc. of Middlesex  
Clarke Caton Hintz  
Franklin Mutual Insurance Company  
Kaylan Realty Corporation  
Make a Wish Foundation  
Management Planning, Inc.  
North Jersey Oral & Maxillofacial  
NY/NJ Baykeeper  
Perez Real Estate  
Procida Advisors, LLC  
SIB Corp.  
Saint Peters University Hospital New  
Jersey Carpenter Pension  
Ferber Company  
Bristol-Myers Squibb  
Somerset Valley YMCA