

Curriculum Vitae for Jon Brody, MAI, SRA, CRE®

PROFESSIONAL EXPERIENCE & CREDENTIALS

With decades of experience in real estate valuation, Jon engages in a diversified practice encompassing valuation and evaluation of residential properties, industrial, commercial, and special purpose properties including cemeteries, shopping centers, hotels, motels, service stations, condominiums, co-operatives, truck terminals, marketability and feasibility studies, highest and best use studies and site location studies.

MAI Designated Appraiser - Appraisal Institute
SRA -Senior Residential Appraiser – Appraisal Institute
CRE Designation – Counselors of Real Estate
State Certified General Real Estate Appraiser in the State of NJ (#RG-00390)
Member of the Board of Realtors
Retired Certified Faculty Instructor at the Appraisal Institute
President of Appraisal Consultants Corp. (1981-2023)
Senior Managing Director - Otteau Group, Inc. & Otteau Realty Advisors (Current)



PRIMARY EDUCATION

 University of Denver
Bachelor of Arts

AFFILIATIONS & HONORS

1972-1983 Chairman of each of the standing committees and Officer (Secretary, Treasurer, Vice-President) of the New Jersey Chapters of the American Institute of Real Estate Appraisers and the Society of Real Estate Appraisers culminating in the presidencies of both organizations.
1982 President of Society of Real Estate Appraisers (SREA) North Jersey Chapter
1983 President of American Institute of Real Estate Appraisers (AIREA), New Jersey Chapter No.1
2013 Recipient of the Lifetime Achievement Award from the Metro New Jersey Chapter of the Appraisal Institute

EXPERT TESTIMONY

Qualified as an expert before United States Tax Court, United States Bankruptcy Court, Superior Court of New Jersey and the Tax Court of New Jersey.

PROFESSIONAL EDUCATION

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| Appraisal Theories and Principles | Valuation, Lodging Facilities |
| Real Estate Appraisal Problems & Case Studies | Development/Transfer Rights |
| Condemnation | Capital Markets & Real Estate |
| Capitalization Principles and Techniques | Environmental Regulations |
| Residential Properties | Subdivision Analysis |
| Curriculum Training Seminar | Investment Analysis |
| Standards of Professional Practice | Valuation of Retail Properties |
| Special Applications of Appraisal Analysis | Risk Analysis |
| Equitable Distribution | Mt Laurel Analyses |
| Real Estate Taxation | Investment Markets |
| Condemnation Update | Freshwater Wetlands |

Curriculum Vitae for Jon Brody, MAI, CRE® (continued)

Appraisal and Consulting Services Performed for the Following Clients (partial listing):

MUNICIPALITIES

Borough of Carteret
Borough of Florham Park
Borough of Paramus
Borough of Totowa
Borough of Westwood
City of Atlantic City
City of Linden
City of Newark
City of Passaic
City of Rahway
Township of Edison
Township of Randolph
Township of Springfield
Township of Maplewood
Township of Denville
Township of Roxbury

BANKS, INSURANCE COMPANIES

Bank of America
Chase Manhattan Bank
Chemical Bank
CAN Insurance
First Union Bancorp
First Chicago
Home Insurance
Manufacturers Hanover
Ocean Federal Bank
PNC Bank
Peoples Trust
Ramapo Bank
Sovereign Bank
Summit Bancorporation
United Jersey Bank

FEDERAL AND STATE AGENCIES

Atlantic County Utility Authority
Federal Deposit Insurance Company
General Services Administration
Hackensack Meadowlands
Development Commission
N.J. Department of Transportation
N.J. Sports & Exposition Authority
N.J. Turnpike Authority
Newark Redevelopment Authority
Resolution Trust Corporation
The Port Authority NJ/NY
U.S. Army Corps
U.S. Department of Justice
U.S. Internal Revenue Service

INDUSTRIAL/OFFICE FACILITIES

American Cyanamid
Anchor Glass
B.P. Oil Tank Farm
Bristol Meyers
Ciba Pharmaceutical
Curtiss Wright
Edgeboro Landfill
Exxon Mobil
GAF Corp
General Motors Assembly Plant
Hamm's Landfill
Hoffman La Roche
Houdalille Construction
Hills Brothers
Jiffy Lube
John Mansville
Litton Industries
McGinley Mills
Nabisco
Nestle
Princeton Forrestal Center
Passaic Crushed Stone
Passaic Valley Sewer Commissions
Public Service Electric & Gas
Riverdale Quarry
Tri County Asphalt
Ultimate Corporation

SHOPPING CENTERS, HOTELS, CASINOS AND RESTAURANTS

Bergen Mall
Bally Grand
Bally's Park Place
Bridgewater Diner
Bridgewater Manor
Burger King
Caesar's Boardwalk
Chanticleer
Charley Brown's
Class Reunion
Denny's
Friendly's
Garden State Plaza
Holiday Inns
Howard Johnson
Kentucky Fried Chicken
L'Affaire 22
Larry Holms Commodore
Livingston Mall

Loehmann Plaza
McDonald's
Paramus Park
Popeye's
Princeton Forrestal Village
Quaker Bridge Mall
Ramada Inns
Red Lobster
Resorts International
Rockaway Town Square
Sands Hotel & Casino
Silverton Shopping Center
Steak and Ale
Taj Mahal
The Claridge
The Fashion Center
The Lake Placid Hotel
The Mall at Hamilton
The Mall at Short Hills
The Old Mill Inn
The Pleasantville Sheraton
The Shops @ Ocean One
The Woodcliff Lake Hilton
Wendy's
William Pitt Town Square
Willowbrook Mall

CONGREGATE CARE, RECREATION & AUTOMOBILE DEALERSHIPS

Arbor Glen Bridgewater
Baltusrol Golf Club
Bay Point Harbor Marina
Brogan Cadillac
Dillons Creek Marina
Eatontown Nursing Home
Flemington Car & Truck Company
Hopewell Valley Tennis Club
Hwang Raquet Ball Club
Joseph Chevrolet
Konner Chevrolet
Mall Hyundai
Manor HealthCare Corp.
Merry Heart
RC Chevrolet Honda
Senior Campus Living Inc.
Sun Harbor Marina
The Cupola