

Curriculum Vitae for Susanne N Lyon-Josephs, SCGREA, MBA, FRICS

PROFESSIONAL EXPERIENCE & LICENSING

Susanne N. Lyon-Josephs is a Senior Appraiser with Otteau Group and entered the real estate profession in 1977 as an employee of the Land Valuation Division of the Ministry of Finance in Kingston, Jamaica. Her education, training and professional development span over 30 years and three countries including Jamaica (West Indies), United Kingdom and the United States. In Jamaica Susanne was associated with the Association of Land Economy and Valuation Surveyors (ALEVS). She held several offices in that organization including President. She graduated from the University of Technology in Kingston, Jamaica (1983) with a diploma in Land Economy and Valuation with the distinction of "Best Valuation Student". In England, she obtained a bachelor's degree (with Honors) in Urban Estate Management from the University of Westminster, London, England (1987). She became a member of the Royal Institution of Chartered Surveyors in 1998 (MRICS), and currently serves as an Assessor. Here in the United States, Susanne has appraised various property types in New York and New Jersey since 2006. She holds the Certified General Real Estate Appraiser in New York and New Jersey and currently a Candidate for the MAI designation from the Appraisal Institute.



Senior Appraiser - Otteau Group, Inc.
Candidate for Designation – Appraisal Institute
Member Association of Land Economy and Valuation Surveyors (Jamaica)
Elected Fellow of the Royal Institution of Chartered Surveyors (FRICS)
State Certified General Real Estate Appraiser in the State of NJ (#42RG00244700)
State Certified General Real Estate Appraiser in the State of NY (#46000051525)

Licensed Real Estate Broker in the State of New York

PRIMARY EDUCATION



University of Westminster
Urban Estate Management
Management Bachelor of Science



(London) University of Technology (Jamaica)
Land Economy and Valuation
Honors



Florida International University/University College of the Caribbean (Jamaica)
Global Management and Organization
Masters in Business Administration

PROFESSIONAL EDUCATION

Basic Appraisal Principle
Basic Appraisal Procedures
All General Appraiser Qualification Courses
Advanced Income Capitalization
Advanced Market Analysis, Highest & Best Use
Advance Concepts & Case Studies
General Demonstration Report Writing
Business Practice and Ethics
Uniform Standards of Professional Appraisal Practice
Appraising Small Apartment Properties
Appraising Condos, Co-ops and PUDs
Introduction to Fair Housing and Fair Lending Instruction
Development and Management of Land Information Systems, Sweden
General Management – Public Service Institute, Jamaica, West Indies
CASLE Seminar – Land Valuation related topics
Strategic Planning and Leadership for Mapping and Land Information Organizations – Sweden
Business Performance Improvement – KPMG Consulting
GIS – University of Manchester – Manchester, England

PROFESSIONAL QUALIFICATIONS : Susanne N Lyon-Josephs, SCGREA, MBA, FRICS (continued)

APPRAISAL SERVICES PERFORMED FOR THE FOLLOWING CLIENTS:

FINANCIAL INSTITUTIONS

P. Morgan Chase Bank
Amalgamated Bank
Astoria Federal Saving Bank
Bank of America
Bank of New York
Bayonne Community Bank
Citibank
Eastern Saving Bank
Finwise Bank
First IC Bank
Independence Community Bank
Park National Bank
Prudential Bank
Shinhan Bank America
TD Bank
The MINT National Bank
Univest Bank & Trust Company
Wells Fargo Bank

FORTUNE 500 COMPANIES

Alpha Risk Management
Armand Corporation
Casino Reinvestment and Development Authority
CW Consulting Services, Inc.
Emerald Creek Capital
Federal National Title Company
Garner Equity Funding Group
Greater NY Corporation of Seventh Day Adventist
Hudson River Park trust
Landair, Inc
Lockheed Martin
Long Island Power Authority (LIPA)
Port Authority of New York and New Jersey (PANY&NJ)
Public Service Electric and Gas Company (PSE&G)
Tectonic Engineering & Surveying Consultants
The Gohen Group
Watch Tower

GOVERNMENT AND QUASI-GOVERNMENT AGENCIES

Atlantic County
Cape May County
City of Binghamton
City of Elizabeth
City of Jersey City
City of Yonkers
Cumberland County
Dormitory Authority State of New York

Empire State Development
Essex County
Greenburgh Central School District
Hamilton Township
Hudson County
Metropolitan Transportation Authority
Monmouth County
Nassau County
New Jersey Housing and Mortgage Finance Agency
NYC department of Citywide Administrative Services
NYC Economic Development Corporation
NYC Housing Authority
NYC Housing Preservation Department
NYS Department of Health
NYS Department of Transportation
NYS Housing Finance Agency
NYS Office of Parks
Passaic County
Perth Amboy Redevelopment Agency
Recreation and Historic Preservation
Rockland County
Suffolk County
Town of Babylon
Union County
US Department of Agriculture
US Department of Housing and Urban Development (HUD)
US General Services Administration
US Interior Department
Wayne Township

LAW FIRMS

Brody & Wilkinson, PC
Gibbons Law Firm
Greenspan & Bernstein
Law Office of Allen T. Ratcliffe Jr.
Law Office of Allison R. Savocik
Law Office of Baker
Law Office of Gerald Daffner
Law Office of Kenneth T. Wasserman
Law Office of Zenith T. Taylor
Loeb & Loeb

BUILDERS & DEVELOPERS

Cardinal Property Management
Gateway Development Group
Gordon Management Group.
Hongkun USA Real Estate Development
Jobe Development Corp.
Shlanfreed Associates
The Riverside Company