

# Jeffrey G. Otteau

## President

Mr. Otteau manages all facets of the firm's business and has been actively engaged in real estate consultation and valuation since 1974. He holds the State Certified General Real Estate Appraiser certification which is the highest level offered. Frequently quoted in the New York Times and Wall Street Journal, and having made television appearances on CNBC, Bloomberg and NBC News, Mr. Otteau is widely respected for his knowledge and insight into real estate trends. His attention to detail and comprehensive fact finding has made him the go-to person for industry professionals seeking to enhance their competitive position in the marketplace. Jeffrey has provided testimony as an expert witness at the municipal, county and state levels, authored several texts on property valuation techniques and has lectured throughout the United States and in Canada. He served on the Appraisal Standards Advisory Council, which consulted with the Appraisal Foundation in Washington, D.C. on its agenda of projects and major technical issues. Mr. Otteau served as a past Chairman of the Employee Relocation Council's Appraisal Standards Council and was inducted into their distinguished Hall of Leaders in 1995.



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## PROFESSIONAL LICENSING

- State Certified General Real Estate Appraiser in the State of New Jersey (License #42RG00094100)
- State Certified General Real Estate Appraiser in the State of Pennsylvania (License #GA003481)
- State Certified General Real Estate Appraiser in the State of New York (License #46000045325)
- Member, National Association of Independent Fee Appraisers (IFA Designation)
- FHA/HUD Approved Appraiser – NJ, PA, NY
- FEMA Approved Appraiser & Consultant

## AFFILIATIONS & HONORS

- Member, National Association of Independent Fee Appraisers: IFA Designation
- Licensed Real Estate Broker in the State of New Jersey
- Member, Client Advisory Council, Homeearnings Reverse Mortgage, Louisville, Kentucky – 1992,1993,1994
- National Review Appraiser, United Parcel Service, Atlanta, Georgia 1989- 1999
- President's Award, Employee Relocation Council (E-R-C), Washington, D.C. – 1992 & 1995
- Co-Author, [The Relocation Appraisal Guide](#), published by Employee Relocation Council – 1991, 1994 & 2001
- Co-Designer, E-R-C Appraisal Report Form, 1991,1994 and 2001 versions
- Past Member, Executive Board of Directors, The Relocation Appraisers Consortium (RAC), Washington, DC
- Member, Editorial Advisory Committee, [Mobility Magazine](#), 1992
- Member, National Relocation Conference Planning Committee, 1991
- Member, Appraisal Standards Council, Washington, D.C., 1991-2000
- Member, Industry Practices Committee, Washington, D.C., 1990, 1991

- Member, Appraisal Standards Advisory Council which consults with the Appraisal Foundation Washington, D.C. on its agenda of projects and major technical issues – 1992-1994
- Most Influential People in the Real Estate Industry by NJBIZ – 2010, 2011, 2012, 2013, 2014, 2015, 2016